

Presse release

SAP and Scheer Sign Strategic Partnership to Accelerate Process Transformation in Central Europe

WALLDORF, BERLIN, SAARBRÜCKEN — November 15, 2021 – SAP today announced a strategic partnership with consulting and software company [Scheer](#) GmbH to accelerate process transformation in the DACH and Central European region leveraging the advanced business process intelligence (BPI) solutions from SAP and Scheer's expertise and solutions around digital transformation. BPI solutions help organizations analyze, improve and innovate their business processes. The signed partnership also includes co-innovation in the further development of BPI's new process content layer and methodology, such as process models, performance metrics, role descriptions, training materials, customer journey and more, unified under BPI's content layer.

The continuous measurement and improvement of business processes is a critical element in the transformation into an intelligent enterprise. However, many organizations overlook or undervalue the importance of processes in their overall digital transformation. This new partnership will help customers to use a wide range of transformation content as Scheer and BPI will combine Scheer's deep industry content and process expertise with BPI's new content layer. [Scheer's performanceREADY](#) solution for the digitalization of business models and business processes will complement BPI's new content to help customers accelerating their process transformations.

Rouven Morato, General Manager, Business Process Intelligence at SAP comments: *"This strategic partnership with Scheer will accelerate the implementation of SAP solutions and innovations required to unlock digital transformation at speed and at scale. SAP and Signavio's tools and methodologies combined by Scheer's world class process mining and deep domain expertise in one process content layer is a powerful partnership that organizations in the DACH region and beyond will benefit from."*

The partnership will be supported by a team of 300 experts inside Scheer with deep domain expertise in process modelling, process mining, process automation and enterprise architecture. In addition to leveraging its strong presence in Central Europe, specifically Germany, Austria and Switzerland, Scheer will also extend the combined offer into its

Northern European and US client engagements. Priority sectors include complex, process-heavy industries including automotive, chemicals, manufacturing and pharmaceuticals.

The partnership is the latest in three decades of collaboration between SAP and Scheer dating back to the 1990s when SAP and Scheer invented tools and methodologies for process-oriented documentation and implementation of SAP applications together. As of 2021, Scheer currently has over 1,000 employees across multiple markets that specialize in guiding organizations in the implementation and optimization of SAP products and services including SAP S/4HANA and its comprehensive, intelligent and customer-specific digital transformation offering RISE with SAP.

Prof. Scheer, founder of Scheer GmbH comments: *"We welcome the opportunity to deepen our long-standing partnership with SAP and bring its suite of powerful BPI solutions to our clients across the globe. In our role as trusted advisor and strategic implementation partner to large organizations, we have a long track record of equipping business and IT leaders with the models, metrics, processes and procedures to transform holistically and optimize the impact of their investment quickly in the process intelligence space and beyond."*

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About Scheer Group

Scheer GmbH is the flagship company of the Scheer Group, which operates in various European countries as well as in the U.S.A., Singapore, and Australia. As a consulting and software house with proven process expertise, Scheer GmbH supports companies in the development of new business models, with the optimization and implementation of efficient business processes as well as with the dependable operation of their IT systems. The integrated architecture comprises various consulting solutions and products: it offers dependable solutions for the end-to-end digitization of business models and processes as well as for the implementation of new technologies in digital business. Scheer is the partner of choice for many well-known companies working towards the useful and efficient implementation of SAP and SAP S/4HANA. Furthermore, consulting in the context of the current development of business process management and process mining supports the quality of innovative business model processes. Customers benefit from high levels of Scheer sector expertise, gained from diverse consulting projects, professional IT implementation and the possibility of having their applications or the entire IT-architecture run and managed in the cloud by Scheer experts. www.scheer-group.com

About SAP

SAP's strategy is to help every business run as an intelligent enterprise. As a market leader in enterprise application software, we help companies of all sizes and in all industries run at their best: 77% of the world's transaction revenue touches an SAP system. Our machine learning, Internet of Things (IoT), and advanced analytics technologies help turn customers' businesses into

intelligent enterprises. SAP helps give people and organizations deep business insight and fosters collaboration that helps them stay ahead of their competition. We simplify technology for companies so they can consume our software the way they want – without disruption. Our end-to-end suite of applications and services enables business and public customers across 25 industries globally to operate profitably, adapt continuously, and make a difference. With a global network of customers, partners, employees, and thought leaders, SAP helps the world run better and improve people's lives. For more information, visit www.sap.com

About Signavio

Signavio is a leading provider of process transformation solutions in the cloud. The company's powerful and intuitive process mining, modelling and automation capabilities form part of business process intelligence (BPI) portfolio from SAP and support organizations to understand, improve and transform their processes at scale, accelerating their journey to digital transformation, operational excellence and customer centricity. The SAP Signavio solutions are currently used by over 2,500 customers and have helped optimize over 2 million processes across the globe. Signavio was acquired by SAP in March 2021.

For more information, visit www.signavio.com.

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