

Press release

Scheer Group continues expansion in North America by acquiring U.S. consulting firm BPM-D

German Saarbrücken-based software development and consulting firm Scheer follows high demand for business process expertise in the U.S. market

Saarbrücken, January 26, 2023

To kick off the new year, the Scheer Group announced the acquisition of American consulting firm BPM-D by its subsidiary, Scheer Americas Inc. Thereby, it is holding steady on its ambitious expansion course in 2023. Through this acquisition, the software development and consulting firm is growing its global footprint, adding a third location in Philadelphia to its established offices in Boston and Dover.

This is the corporate group's response to the high demand for business process expertise on the North American market. It aims to successfully combine SAP's Signavio business process transformation solutions with Scheer's own innovative solutions in the field of digital transformation.

Rouven Morato, General Manager of the SAP Signavio segment at SAP, on the profitable alliance: "U.S. companies are becoming increasingly reliant on optimized business processes for the success and resilience of their operations. End-to-end processes play a decisive role in SAP's solution portfolio. We have had a trusting partnership with both the Scheer Group and BPM-D in the past. This acquisition will create a powerful player on the North American market that will take the process transformation of our joint customers to a new level."

The American market is particularly interesting to Scheer because it represents an important hub for global enterprises. With its many well-trained professionals with extensive SAP experience, it also offers enormous opportunities and vast potential. In BPM-D, Scheer is acquiring an established consulting firm that has maintained close ties with Scheer companies for many years. BPM-D has long supported its customers in improving their performance and productivity through cross-functional business and information technology initiatives. Within the Scheer Group, the acquisition will intertwine the dual approach of process discipline and implementation experience even more closely – a combination that offers significant added-value to digital enterprise transformation.

Prof. Dr. August-Wilhelm Scheer, founder and Advisory Board Chairman of Scheer Group, is pleased with the growth initiative in the U.S.: “Our process DNA has proved to be a decisive success factor as domestic and international markets face a series of crises. Our focus on business process management is in very high demand right now and represents an important component in our partnership with SAP.”

Mario Baldi, CEO of the Scheer Group, stressed the importance of this close collaboration: “A stable partnership is characterized by trust. What’s more, we have repeatedly demonstrated our courage to try new things in the four decades that Scheer has been working closely with SAP.” Together with Dr. Mathias Kirchmer, CEO of BPM-D, he emphasized the added value for the Group’s customers: “In the future, we will be able to offer an expanded portfolio together on the U.S. market. With more extensive services, a broad spectrum of experience, and a strong, growing team, this latest acquisition by the Scheer Group will pave the way to further growth in North America.”

About Scheer GmbH

Scheer GmbH is the flagship company of the Scheer Group, which operates in various European countries as well as in the U.S.A., Singapore and Australia.

As a consulting and software house with proven process expertise, Scheer GmbH supports companies in the development of new business models, with the optimization and implementation of efficient business processes as well as with the dependable operation of their IT systems. The integrated architecture comprises various consulting solutions and products: it offers dependable solutions for the end-to-end digitization of business models and processes as well as for the implementation of new technologies in digital business. Scheer is the partner of choice for many well-known companies working towards the useful and efficient implementation of SAP and SAP S/4HANA. Furthermore, consulting in the context of the current development of business process management and process mining supports the quality of innovative business model processes.

Customers benefit from high levels of Scheer sector expertise, gained from diverse consulting projects, professional IT implementation and the possibility of having their applications or the entire IT-architecture run and managed in the cloud by Scheer experts.

<https://www.scheer-group.com/en/>

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